



Are you ready to make a significant impact with an Industry Leader team? Do you thrive on creativity, innovation, and high-impact opportunities? If so, we invite you to join our exceptional team at KCBR, where we cultivate a culture that brings out the best in our people and rewards hard work. We are looking for an experienced Designer to join our dynamic team and bring visionary remodeling projects to life.

Job Summary:

The Designer plays a vital role in ensuring the success of remodeling projects from presale through construction. This position is responsible for creating a clear scope of work and compelling design concepts to secure project contracts, while also managing the client experience throughout the presale, design, and preconstruction phases. Designers oversee project budgets, coordinate with team members, and support the production team during construction. This role requires a minimum availability of 7:30 AM – 4:30 PM.

Key Responsibilities:

- **Business Development:** Participate in client consultations and manage the paid proposal phase to convert leads into signed contracts.
- **Scope of Work:** Develop detailed scopes of work during the presale and design phases and communicate changes effectively to all stakeholders.
- **Budget Management:** Prepare material budgets, secure quotes, and communicate costs clearly to clients and internal teams throughout the process.
- **Project Coordination:** Organize, schedule, and manage time efficiently to meet project milestones and deadlines.
- **Client Communication:** Act as the main point of contact through presale and design; support during construction by ensuring clients are informed, comfortable, and involved.
- **Team Communication & Management:** Collaborate with project directors, skilled craftsmen, and subcontractors to maintain project clarity and momentum.
- **Problem-Solving:** Proactively address design-related challenges and resolve unexpected issues quickly and efficiently.
- **Adherence to Company Procedures:** Maintain compliance with KCBR standards and ensure clients are effectively using Buildertrend.

Required Skills/Abilities:

- Design-related degree or 5+ years of hands-on, client-facing design experience.
- Proficiency in Chief Architect, 2020/Design Live, and Microsoft Office.
- Strong interpersonal, verbal, and written communication skills.

- Critical thinking and sound decision-making under pressure.
- Experience coordinating across office and field teams with a positive and engaging presence.
- Solid knowledge of construction materials, scopes, and specifications.
- Ability to adapt and remain efficient in a fast-paced environment.

Success Measurements:

- Meet or exceed all sales goals.
- Maintain excellent attendance and reliable transportation.
- Accurately develop scopes and budgets to support smooth project execution.
- Ensure client clarity on design processes and budgets.
- Maintain high client satisfaction ratings.
- Communicate effectively across departments, supporting team success.
- Demonstrate proactive problem-solving and strong documentation practices.
- Embrace teamwork and actively support a collaborative work culture.
- Maintain consistent and accurate use of Buildertrend and design software.

Must Demonstrate the Following Behaviors:

- Creativity, Resourcefulness, Problem Solving
- Conflict Management, Critical Thinking
- Delegation, Integrity, Team Building
- Planning, Priority Setting, Process Management

Physical Requirements:

- Ability to move around job sites including walking, climbing, reaching, and bending.
- Occasional lifting and transporting of materials.
- Travel between job sites required.

Additional Requirements:

- Valid driver's license and good driving record.
- Ability to pass a drug screening.

If you are passionate about design and eager to bring your skills to a supportive, high-performing team, KCBR is the place for you. Apply now to help create inspired spaces that transform lives.